

Chironworks

*A paradigm shift in Computer-Human
Interaction*

The war is not over...

- ~ The “desktop” war is over and Microsoft won...until another paradigm rises...

Part I

~ What is Chironworks...

Promise

- ~ In 2010, Chironworks will introduce the “Babel”, you’ll see why 2010 won’t be like “2010”...

What it really is...

- ~ A paradigm shift in Computer-Human Interaction design that breaks the GUI with revolutionary interaction sequence.

OS Market

- ~ 286,000,000 units, 2008
- ~ 314,900,000 units, 2009
- ~ 339,400,000 units, 2010
- ~ Growing at 6.5% annually after 2010
- ~ 2.5% Innovators=23,507,500 units at product launch

Problem

- ~ the current desktop paradigm does disjointed functions and relies on human brain to link things together
- ~ Computer is a tool, the human brain does most of the work

How is it solved?

- ~ “Babel Operating System”
- ~ “the very first semantic computer capable of recording and automating human logical thinking threads”
- ~ Paradigm Shift
- ~ Disruptive Technology

Product Roadmap

- ~ Version 1.0-Communication User Interface(30st)
- ~ Version 2.0-Qualitative Artificial Intelligence Engine(48th)
- ~ Version 3.0-English Natural Language Voice I/O Interface(66th)
- ~ Version 4.0-Machine Sensory Integration(84th)
- ~ Version 5.0-Simulated Machine Consciousness(102th)

By Products

- ~ Natural language data referencing with context
- ~ Natural language processing
- ~ Recording of thought process
- ~ Qualitative Artificial Intelligence

Competitive Advantage

- ~ Emotional attachment
- ~ Elimination of multiple existence of same data
- ~ Interchangeable computing resource
- ~ Revolutionary interaction sequence
- ~ Simplified front end to user
- ~ Change in technology doesn't affect UI
- ~ Doing the impossible
- ~ Higher collaborative utility
- ~ Reduced development time for customized solutions

No Technical Details

- ~ Why is there no mock up prototype?
- ~ Xerox Parc, Apple, Microsoft

Strength

- ~ Paradigm shift
- ~ Revolutionary Interaction Sequence
- ~ Computer as “brain companion”

Weakness

- ~ Lack of initial marketing fund

Opportunnities

- ~ “Desktop Paradigm” is 39 years old
- ~ Windows Vista Flopped, Windows 7 at least years away...
- ~ Low cost hardware proliferate through wider demography of users...

Threats

- ~ Consolidation of Linux distributions
- ~ Secret long term research projects at Microsoft and Apple
- ~ Garage and Lab
- ~ “Start the copy machine...”

Part II

~ Investors

Chance of a lifetime

- ~ Taligent: \$300 Million
- ~ Copland: \$400 Million
- ~ BeOS: \$300 Million
- ~ NeXT: \$430 Million (Feb, 1997)

- ~ BUT...still “Desktop Paradigm”...

VC Tranches

- ~ 1st startup amount of \$3 million
- ~ 2nd, \$4 million at 13th month
- ~ 3rd, \$4 million at 25th month
- ~ 4th, \$15 million at 31th month

- ~ Total of \$26 million

Quick Returns

- ~ Product on sale by 31th month
- ~ Low Break Even Point at \$26 million by the 34th month of operation
- ~ 86957 unit sold (23,507,500 market)
- ~ 0.3684% of 2.5% of global market

The Potential Return

~ 7 Year Project Internal Rate of Return (IRR) > 700%

Company Valuation

- ~ Company Value = \$2,2B~\$580B using discount rate ranging from 80%~8%

Part III

~ Externals

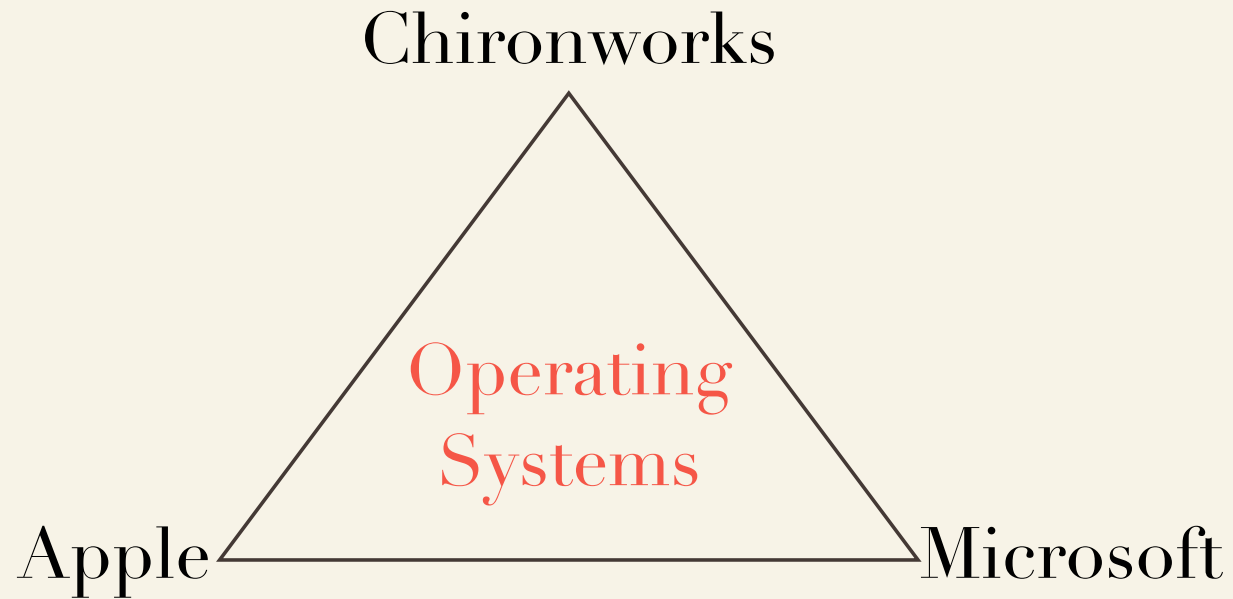
External Factors

- ~ Skype, (VoIP, Video Conferencing)
- ~ Nunance, Dragon NaturallySpeaking

Part IV

~ the goal...

The Ultimate Goal



7 Years

~ Revenue, Assets, Cash > \$52 Billion

Part V

~ Who is James C. Lin?

James C. Lin

- ~ M.P.S. from ITP, NYU, USA
- ~ B.A.S. from York University, Canada
- ~ P.C.M. from York University, Canada

- ~ Mitac Corporation, Project Manager
- ~ Kinpo Electronics, PDA Phone Product Planner
- ~ Quanta Computers, Quality Control Engineer

Inventions

- ~ “MorseNote”
- ~ “Physical Encryption”
- ~ “Communication User Interface”

- ~ “ClipClap”
- ~ “Pictogizer”

the end...

~ thank you for your time...